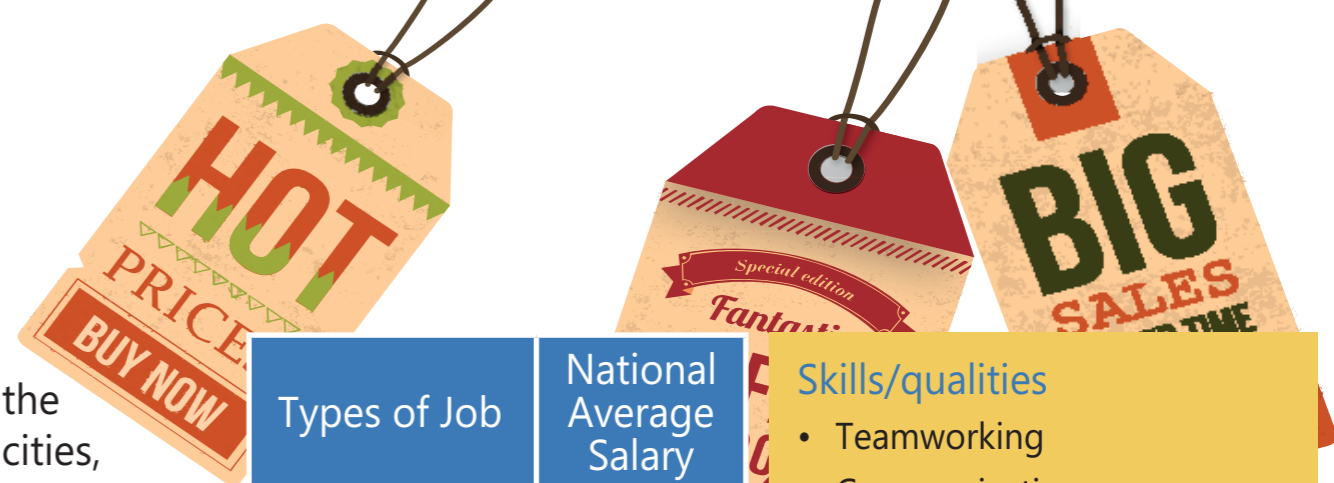


Business and Retail

23.9% of jobs in the Humber are in Business and Retail

Business services are about the administration and other activities for making the exchange of products and services possible. Retail is the sale of goods in shops and online. The increased focus on Northern cities, and the government drive to create a Northern Powerhouse, will create opportunity for business growth and expansion. It is predicted there will be 15% more jobs in this sector by 2020. 1.2 million jobs nationally will be needed to be filled as a result of people leaving the sector (replacement jobs) in the coming years.

- There are 30,000 businesses in this sector in the Humber region creating about 360,000 jobs.
- The Gross Value Added (GVA) of this sector is expected to grow by 20% by 2020.
- In the Humber Sub Region, 82% of retailers employ fewer than 10 people.
- 58% of the retail workforce is female.
- A third of retail staff are aged under 25 years.
- There are a variety of jobs in this sector covering over 600 occupations.
- Finance and business services have an ageing workforce and employers are keen to encourage young people into the industry.
- Automation is increasing on this sector due to technological advances; therefore there will be fewer, lower and unskilled jobs in the future.
- Employers are looking for people with good communication and IT skills.
- Employers are looking for employability skills such as communication, team working as well as formal qualifications.



Types of Job	National Average Salary
Claims Adviser	£22,653
Project Manager	£51,298
Chartered Accountant	£43,463
Loss Adjuster	£33,769
Store Manager	£32,236
Customer Service Adviser	£20,792
Solicitor	£48,494

Skills/qualities

- Teamworking
- Communication
- Problem solving
- Flexibility
- Customer focus

Useful subjects include

- Business Admin
- Maths
- English
- ICT
- Design

Some local employers

Debenhams
Next
Boots
Marks & Spencer
Barclays
KC
Andrew Jackson Solicitors
IT@ Spectrum
Arco

Sources: Business Register Employment Survey, Annual Survey of Hours and Earnings, Office for National Statistics.



Interested? For more information...

- www.skillsmartretail.com
- www.retailcareers.co.uk
- www.financialskillpartnership.org.uk
- www.deliveringyourfuture.co.uk



Disclaimer
Careers Yorkshire and the Humber (CYH) staff have researched the web links referenced in this publication. However, website information can change rapidly. CYH does not endorse organisations or accept any responsibility for the content of external sites.

You can download and print a copy of the Shape Your Future booklet and posters at: www.careersyandh.co.uk/inspiringyandh

Visit the **National Careers Service** website for information on a wide variety of careers: <https://nationalcareersservice.direct.gov.uk>

